Rent collection performance for the financial year 24/25

Matt Ward Head Of Housing Services



# Introduction

## **Housing Services Teams**

- 1. Empty Homes
- 2. Rent Accounting
- 3. Income Team
- 4. Benefit and Money Advice
- 5. Training and Employment Services
- 6. Leasehold, Shared Ownership, Right to Buy & Right to Acquire
- 7. Pest Control
- 8. Lifelines



### EARLY INTERVENTION AND ARREARS PREVENTION

### **Rent Accounting Team**

Early Intervention to maintain Tenancy – Set up direct debits, rent charges and rent statements

#### **Training and Employment Services**

Action to support Housing stability - Upskill residents and support their employments goals to help tackle the cost-of-living crisis and promote the use of assistive technology.

### **Income Team**

Early Intervention to sustain Tenancy:
Manage arrears for unpaid rents from
former and current tenants

### **Benefits and Money Advice Team**

Action to support Housing stability – Support residents to clear arrears, manage finances and support with cost-of-living crisis e.g. School uniforms, Gas Vouchers, Winter Blankets, Slow Cooker and Christmas Gift

# Rent Accounting Team 2024/2025 Achievements



### **Financial Management**

**£83,000 Refunded to Tenants**Prompt refunds for overpayments



£25.6M Fully Reconciled

Managed & correctly posted to accounts

**£230,000** in Utility Payments Managed Communal electricity & void property bills



# **Key Achievements**



### **Garage Arrears Reduced by 40%**

12 months of focused support working with the Income Team and managing the current garage arrears.

### **h** Charge Increases Applied

5,000+ properties at 2.7% & garages charge increased by 20%. The **forecasted income** for the upcoming year is approximately:**£26.73M** 

• 1,570 Direct Debits Recalculated Accurately aligned to new year rents



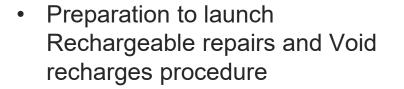
### **Income Team Achievements 2024-25**



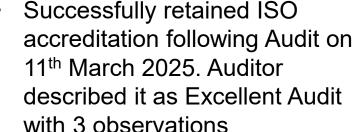
#### **CURRENT ARREARS:**

- %age of rental income = 1.75% (target 2.60%) **0.46%** lower than 23/24.
- Tenant arrears level = £462,011.81 (target £683,470 -Saving £221,458.19) **£67,126.27 lower than 23/24.**
- Number of current arrears cases = 1182 (target 1400) 67 fewer than 23/24.







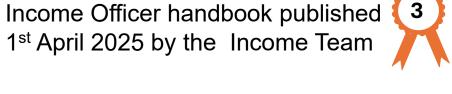


1st April 2025 by the Income Team



#### Former Tenants ARREARS:

- Number of cases over £10 = 259 (target 315) **24** fewer than 23/24.
- FT cash collected = £64,298.96 (target £45,000) exceeded by £19,298.96) Additional £5,851.39 compared to 23/24.



# Benefits and Money AdviceTeam Achievements 2024-25



Income Generated for Our Tenants: £1,930,473

Rent Arrears Cleared: £75,051.32

New Cases Opened: 683

Tenants and Families Supported (Help 2 Scheme): 91

Referrals Received & Actioned: 1,210



Successful Partnership with Dunelm Delivered Christmas gifts to 55 families

**₩ Hosted 2 School Uniform Projects Y** Providing essential clothing for local children

Winter Support Delivered
Warm blankets and Slow cookers
distributed to those in need

# Primary and secondary School uniform









### WINTER WELFARE

We want to do everything we can to help keep our customers warm this winter, which is why we're working together with Dunelm Cheltenham on a Winter Welfare campaign.





DELIVERING JOY

Thanks to our communities for supporting our campaign with Dunelm this Christmas

## Training and Employment Services Team Achievements 2024 - 2025

### **Training & skills development**

• 449 attendances for workshops and training, of which 99.5% reported an increase in skills.

Substantial growth in the number of individual supported:

110 residents in 22/23

312 residents in 23/24

We achieved a 31% increase

- We delivered 25% more sessions/workshops in Cheltenham from Hesters Way Skills Hub, Oakley Resource Centre, and other community and partner venues.
- GARAS supporting over 30 families with e-visa applications
- TES have successfully supported 68 customers into paid employment. Ranging from part time to full time work

### **Customer recommendations**

- 100% of customers stated they would recommend our service to others.
- TES will continue to be a local provider of the Digi Hubs projects in 2025/26 following its success this year.
- The Team achieved an additional qualification to help ensure we offer a quality service to our customers – Level 3 Coaching and Mentoring.



#### 99.5%

High satisfaction rate based on 1-10 scoring and 8+/10 deemed as high satisfaction

#### 100%

Of customers would recommend the service to others

#### 99%

Reported an increase in overall confidence

Digital Inclusion project

# Training and Employment Service's Team Achievements 2024-25

Training and skills outcomes - KPI target of 120 people - (90 previous year) 449 achieved

Employment figures - KPI target of 60 people 63 achieved



Supporting our young adults to gain employability skills



# **Thrive Programme**

# Now increased from supporting 2 local schools to 3







Thrive programme

**CSCS** training

**Construction Skills Certificate Services** 

MLD Group

Moderate Learning Difficulties

