





Appendix 1
Summary of Voice Tariff Cost by Service Provider

														
	Vodafone Teamwork		Vodafone Government Saver		OGC		Best for Business PAYU		OGC		Business		OGC	
Connection Charge	No Charge	No Charge	No charge	No charge	No Charge	No Charge	No Charge	No Charge	No Charge	No Charge	No Charge	No Charge	No Charge	No Charge
Monthly Access	£4.00	£2.50	£2.25	£0.00	£4.95	£0.00	£4.95	£6.00	£4.95	£6.00	£0.00	£0.00	£0.00	£0.00
Charges when calling:														
UK National Landlines	3.0p	3.0p	4	6p	4p	6p	4p	5p	4p	5p	3p	4p	3p	3p
Network to Network Mobiles	No Charge	3.0p	4p ^a / 3p ^b	4.5p ^a / 3.38p ^b	4p	4p	4p	4p	4p	4p	2.3p Same Account calls / 4.68p to Other T-Mobile customers	4p	13.8p	13.8p
Other Network Mobiles	10.5p	10.5p	12p	18.75p	15p peak / 10p Offpeak	15p peak / 10p Offpeak	15p peak / 10p Offpeak	15p peak / 10p Offpeak	15p peak / 10p Offpeak	15p peak / 10p Offpeak	Free	4p	4p	4p
Voiceemail	No Charge	No Charge	4p	6p	No Charge	No Charge	No Charge	No Charge	No Charge	No Charge	Free	4p	4p	4p
Text	3.5p	3.5p	4p	8p	3p	3p	3p	3p	3p	3p	Free	5p	5p	5p
Mobiles on 3	16.0p	16.0p	Free	0.5mb Free then £1.80/mb	Free	Free	Free	Free	Free	Free	Free	Free	Free	4.3p to T-Mobile/8.5p
Itemised Billing	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free
Other Benefits	Unlimited free usage to call over 15 million Vodafone mobiles	Value for money flat rates for any calls	Each new SIM card connected within 6 months of the commencement date of the agreement, shall receive a subsidy of £50 against the standard hardware Replacement List price	No monthly subscription	Any handset up to £50 Free of charge	Any Handset up to £75 Free of charge	Any Handset up to £55 Free of charge	Any Handset up to £55 Free of charge	Any Handset up to £55 Free of charge	Any Handset up to £55 Free of charge	Any Handset up to £55 Free of charge	Any Handset up to £55 Free of charge	Any Handset up to £55 Free of charge	Any Handset up to £55 Free of charge
	More Predictable pricing	Discounted international and roaming charges	Hardware credit of £50 allocated to a central hardware fund to be used against future hardware purchases at Replacement List Prices	Any handset free of charge upto £145 upto £19,140	24 month contract with 1 year warranty	£10 credit per handset to be used on either equipment or call charges	£10 credit per handset to be used on either equipment or call charges	£10 credit per handset to be used on either equipment or call charges	£10 credit per handset to be used on either equipment or call charges	£10 credit per handset to be used on either equipment or call charges	Flat rate price plan	£10 credit per handset to be used on either equipment or call charges	£10 credit per handset to be used on either equipment or call charges	Flat rate price plan
	Discounted international and roaming charges	Spend Manager - Allows you to separate work calls and texts from personal ones	Each new SIM card connected within 6 months of the commencement date of the agreement, shall receive the first 6 months Line Rental charge £ Free of charge	Low call rates between your mobiles		24 month contract with a possibility of 24 warranty included.	24 month contract with a possibility of 24 warranty included.	24 month contract with a possibility of 24 warranty included.	24 month contract with a possibility of 24 warranty included.	24 month contract with a possibility of 24 warranty included.	No monthly subscription	24 month contract with a possibility of 24 warranty included.	24 month contract with a possibility of 24 warranty included.	No monthly subscription
	Spend Manager - Allows you to separate work calls and texts from personal ones	£50 equipment credit per connection	Accessory Discount - 25% off O2 standard published rates	Accessory Discount - 25% off O2 standard published rate		20% of Accessory list	20% of Accessory list	20% of Accessory list	20% of Accessory list	20% of Accessory list		20% of Accessory list	20% of Accessory list	
	£50 equipment credit per connection													

*a, O2 to O2

*b, within dial plan (Company Mobile to company mobile)

*a, O2 to O2

*b, within dial plan (Company Mobile to company mobile)

Appendix2
Quarterly Scenario

		Vodafone			O2		Orange		T-Mobile
	Quarterly Calls (Mins) and Texts, Number of Phones	Current Cost	Vodafone Teamwork	Vodafone Government Saver	O2 - OGC	O2 - PAYU	Orange - OGC	Orange - Business	T-Mobile OGC
Calls									
Standard Calls	19782	£555	£593	£593	£791	£1,187	£791	£989	£593
Network to Network	13088	£530	£0	£393	£393	£442	£524	£524	£301
Other Network Calls	6023	£727	£632	£632	£723	£1,129	£903	£1,205	£831
Voicemail	721	£30	£0	£0	£29	£43	£0	£29	£0
Texts									
Texts (number of Texts)	5898	£315	£206	£206	£236	£472	£177	£295	£177
Monthly Rental	132	£1,584	£1,584	£990	£297	£0	£792	£653	£0
Total		£3,740	£3,016	£2,815	£2,468	£3,274	£3,187	£3,694	£1,903
Savings (+/-)			£724	£926	£1,272	£467	£553	£46	£1,838
Hardware		£50 Credit	£50 Credit	£50 Credit	£50 Credit	£145 Credit	£50 Credit	£75 Credit	£55 Credit